

BRUNSWICK AND GLYNN COUNTY DEVELOPMENT AUTHORITY

**MINUTES – October 1, 2019 at 9:00 AM
Chamber Large Board Room**

BOARD MEMBERS PRESENT

JONES HOOKS
WAYNE JOHNSON
BILL AUSTIN
CHRISTY JORDAN

BOARD MEMBERS ABSENT

JACK KILGORE

OTHERS PRESENT

RYAN MOORE, STAFF
VANESSA WAGNER, STAFF
JOAN HEARN, STAFF
SHERRI PRUITT, STAFF
REES SUMERFORD, COUNSEL
RALPH STAFFINS, CHAMBER
ALAN OURS, COUNTY MANAGER
ROB BURR, GCAC
TERRA WINSLETT, GCAC
BILL BRUNSON, COUNTY COMMISSIONER
JULIE MARTIN, CITY COMMISSIONER
JIM DRUMM, CITY MANAGER
JASON COLEY, GEORGIA POWER
DON HOGAN, STATE REPRESENTATIVE
MATHEW HILL, DOWNTOWN DEVELOPMENT AUTHORITY
JENNIFER FORDHAM, DCA
BEN LEE, COASTAL CPA
STEVE THRIY, HAVEN MANUFACTURING
ROD SAWALL, GICCA
PAM SHIERLING, THE ISLANDER
GORDON JACKSON, BRUNSWICK NEWS

I. CALL TO ORDER

Chairman Wayne Johnson called the meeting to order at 9:00am.

II. INVOCATION

Bill Austin gave invocation.

III. PLEDGE OF ALLEGIANCE & WELCOME GUESTS

Chairman Wayne Johnson welcomed guests.

IV. PUBLIC COMMENT

Chairman Wayne Johnson invited public comments from the guests.

V. ACCEPT AGENDA

A MOTION was made by Bill Austin, seconded by Christy Jordan and passed unanimously to accept the agenda as presented. The MOTION carried unanimously: 4-0.

VI. APPROVAL OF MEETING MINUTES

A MOTION was made by Jones Hooks and seconded by Bill Austin to approve the July 2, 2019 8am Meeting Minutes as presented. The MOTION carried unanimously: 4-0.

A MOTION was made by Jones Hooks and seconded by Bill Austin to approve the July 2, 2019 9am Meeting Minutes as presented. The MOTION carried unanimously: 4-0.

A MOTION was made by Jones Hooks and seconded by Bill Austin to approve the August 20, 2019 Special Called Meeting Minutes as presented. The MOTION carried unanimously: 4-0.

VII. CHAIRMAN ITEMS

No items to discuss.

VIII. NEW BUSINESS

• **Presentation of 2019 Audit – Ben Lee**

A MOTION was made by Bill Austin and seconded by Jones Hooks to approve the clean audit report as presented. The MOTION carried unanimously: 4-0

• **Inducement and Preliminary Bond Resolution for Project Marine**

A MOTION was made by Christy Jordan and seconded by Bill Austin to approve the inducement and preliminary bond resolution for Project Marine that has been reviewed and approved by legal as presented. The MOTION carried unanimously: 4-0

• **Share the Future Grant - Sundance**

A MOTION was made by Jones Hooks and seconded by Bill Austin to approve the Share the Future Initiative grant for \$10,000 for relocation of Sundance to downtown Brunswick as presented. The MOTION carried unanimously: 4-0.

• **Share the Future Grant – Haven Manufacturing**

A MOTION was made by Jones Hooks and seconded by Christy Jordan to approve the Share the Future Place Making grant for \$7,500 as presented. The MOTION carried unanimously: 4-0

IX. FINANCIALS – Joan Hearn

• **Approve June, July and August Financials – Joan Hearn**

A MOTION was made by Jones Hooks and seconded by Christy Jordan to approve the financials as presented. The MOTION carried unanimously: 4-0.

X. UPDATES

President's Information Items:

New Business Attraction

- **Project Report**
Ryan Moore reported that there are currently eight active projects with four new projects. Of the four, one has made a second visit. More to come.
- **GEDA Annual Conference**
Ryan Moore reported that he and Vanessa Wagner attended the GEDA Annual Conference to continue to build relationships with project managers and consultants. The Development Authority was officially awarded the GRAD certification for Tradewinds and Gateway Industrial Park at the conference.
- **SEGA Project Manager Event**
Ryan Moore reported that the Development Authority also participated in the SEGA event. The event was a successful event with a total of 14 project managers and consultants attending along with local partners. As a result of the visit we have had 3 one on one meetings with project managers and one RFI. More to come.
- **Georgia Chamber Luncheon**
Ryan Moore reported that the Development Authority was invited by the Chamber to attend the Georgia Chamber luncheon with a strong showing from Glynn County.
- **Silver Bluff Brewer**
Ryan Moore reported that he has met with the owners of the Silver Bluff Brewer coming to downtown. With the unique plans for the facility, it will be a great addition to the continued growth of downtown. He encouraged everyone to look at their website for the grand opening in the near future.

Business Retention and Expansion

- **Share the Future Initiative**
Ryan Moore reviewed the updates on the Share the Future Initiative.
- **RLF Update**
Ryan Moore reported that the RLF for Rosby's Convenient Store that the Board recommend was approved by Glynn County Commission and the Development Authority closed on the facility last week.
- **34th Annual Chamber Golf Tournament**
Ryan Moore reported that Vanessa Wagner and her team represented the Development Authority well at the 34th Annual Chamber Golf Tournament. The event was well attended by partners in the community.

Marketing

- **Rebranding**
Vanessa Wagner announced that we are working with a rebranding process in conjunction with the Chamber and a firm has been selected for the design and coordination. The Authority solicited feedback from the stakeholders in the community and the first set of designs will be out next week. More to come.

- **Industrial Marketing**

Ryan Moore reported that the Development Authority is working with local industry to direct students to the technical fields available. The kick-off of the marketing program began with King and Prince Seafood, Rich's Seafood and Georgia Pacific. H²O Marketing has been task with the job to help us better communicate with students to help them understand all career options. More to come.

Product Development

- **Wetland Study**

Ryan Moore reported that the Eastgate Industrial Park and North Glynn Commerce wetland studies are underway with more to come.

- **Downtown**

Ryan Moore reported on a lot of activity in downtown. A couple of forums have been held recently including the Forward Brunswick with over 100 attending and the College of Coastal Georgia hosted a roundtable with over 200 in attendance. The New City Brunswick has been created with the unique difference being that it is non-governmental funding for redevelopment, new development and residential development.

Other

- **Georgia Young Bar Association**

Ryan Moore reported that he was asked to be on the panel to speak to the Georgia Young Bar Association while they were in town which provided a good opportunity to update the group about things happening in Glynn County.

- **Update to County Commission**

Ryan Moore reported that he was included on the Agenda for a presentation from the Development Authority to the County Commissions Work Session and thanked the County Commission for including the Authority.

XI. GCAC

- **Georgia Power Easement for Brunswick Golden Isles Airport: Manning Aviation (Fuel Farm)**

A MOTION was made by Jones Hooks and seconded by Bill Austin to approve the Georgia Power Easement for Brunswick Golden Isles Airport: Manning Aviation request as presented. The MOTION carried unanimously: 4-0.

- **Observation Area Easement – St. Simons Island Airport**

A MOTION was made by Bill Austin and seconded by Christy Jordan to approve the Observation Area Easement – SSI Airport as presented. The MOTION carried unanimously: 4-0.

XII. IMPORTANT DATES

- Development Authority Board Meeting – November 5th, Large Board Room, Tuesday at 9am

- State of the Port – October 2nd, Jekyll Island Convention Center, Wednesday at noon

XIII. CLOSED SESSION

Closed Session - Real Estate OCGA Section §50-14-3(b)(1)(B)

A **MOTION** was made by Jones Hooks and seconded by Bill Austin to enter into Closed Session to discuss Real Estate OCGA Section §50-14-3(b)(1)(B). The **MOTION** carried unanimously: 4-0.

A **MOTION** to was made by Jones Hooks and seconded by Bill Austin to return to Open Session. The **MOTION** carried unanimously: 4-0.

Returned to Open Session

XIV. ADJOURN

A **MOTION** to adjourn was made by Bill Austin and seconded by Jones Hooks. The **MOTION** carried unanimously: 4-0. The meeting adjourned at 11:25am.

Attest:

Vice Chairman Jack Kilgore

Sherri Pruitt
Existing Industry Coordinator/ Brunswick and Glynn County Development Authority