

GOLDEN ISLES DEVELOPMENT AUTHORITY

**MINUTES – November 5, 2019 at 9:00 AM
Chamber Large Board Room**

BOARD MEMBERS PRESENT

JACK KILGORE
JONES HOOKS
BILL AUSTIN
CHRISTY JORDAN

BOARD MEMBERS ABSENT

WAYNE JOHNSON

OTHERS PRESENT

RYAN MOORE, STAFF
VANESSA WAGNER, STAFF
JOAN HEARN, STAFF
SHERRI PRUITT, STAFF
REES SUMERFORD, COUNSEL
ALAN OURS, COUNTY MANAGER
ROB BURR, GCAC
TERRA WINSLETT, GCAC
BILL BRUNSON, COUNTY COMMISSIONER
JULIE MARTIN, CITY COMMISSIONER
MATHEW HILL, DOWNTOWN DEVELOPMENT AUTHORITY
JAN MELCHER, QUICKSTART
MAYOR HARVEY, CITY
ANN GOODSTEIN, h20 CREATIVE GROUP
LANCE SABBE, h20 CREATIVE GROUP
RALPH STAFFINS, CHAMBER
DALLAS FLETCHER, CHAMBER
ZERIK SAMPLES – CCGA
DAVID MANNING, MANNING AVIATION
MONICA SMITH, SLEAT
PETE SNELL, COASTAL PINES
PAM SHIERLING, THE ISLANDER

I. CALL TO ORDER

Vice Chairman Jack Kilgore called the meeting to order at 9:00am.

II. INVOCATION

Bill Austin gave invocation.

III. PLEDGE OF ALLEGIANCE & WELCOME GUESTS

Vice Chairman Jack Kilgore welcomed guests.

IV. PUBLIC COMMENT

David Manning – Welcomed the public to come visit his new FBO facility that just opened at the Brunswick Golden Isles Airport.

V. ACCEPT AGENDA

A MOTION was made by Bill Austin, seconded by Christy Jordan and passed unanimously to accept the agenda as presented. The MOTION carried unanimously: 4-0.

VI. APPROVAL OF MEETING MINUTES

A MOTION was made by Jones Hooks and seconded by Bill Austin to approve the October 1, 2019 Meeting Minutes as presented. The MOTION carried unanimously: 4-0.

VII. CHAIRMAN ITEMS

No items to discuss.

VIII. NEW BUSINESS

• **Share the Future Grant – International Auto Processing**

A MOTION was made by Bill Austin and seconded by Jones Hooks to approve the Share the Future grant for \$10,000 for a car wash system for International Auto as presented. The MOTION carried unanimously: 4-0.

• **Rebranding**

Vanessa Wagner presented logo's, name, fonts and color pallet to the board for their consideration.

A MOTION was made by Bill Austin and seconded by Jones Hooks to approve continued discussion of the logo rebranding as presented. The MOTION carried unanimously: 4-0

A MOTION was made by Jones Hooks and seconded by Bill Austin to approve the promotional name change, color pallet and font as presented. The MOTION carried unanimously: 4-0

IX. FINANCIALS – Joan Hearn

• **Approve September Financials – Joan Hearn**

A MOTION was made by Christy Jordan and seconded by Jones Hooks to approve the financials as presented. The MOTION carried unanimously: 4-0.

X. UPDATES

President's Information Items:

New Business Attraction

• **Project Report**

Ryan Moore reported that there are currently 16 ongoing projects with one as a headquarter expansion in the opportunity zone. Existing Industries continue to expand along with more effort geared in Atlanta. More to come.

• **Atlanta Outreach**

Vanessa Wagner attended the following events to continue to build relationships with project managers and consultants:

- CREW - Commercial Real Estate of Women in Atlanta
- SOIR - Society of Industrial and Office Realtors
- Georgia Economic Development Authority Luncheon
- Department of Economic Development Happy Hour

- **Netherland Consulate General Visit**

Commissioner Julie Martin brought a group to the U.S. from the Netherlands Consulate General. The group is going to various communities to assist in rising sea level issues in coastal communities. The Netherlands Consulate General also toured several local facilities including Gulfstream, Richland Rum and the Brunswick Georgia Port with cultural and economics discussions.

Business Retention and Expansion

- **State of the Port**

Ryan Moore reported that the Authority participated in one of the largest State of the Ports to date. Great event reporting Bill Dawson and his team with Brunswick Georgia Port for reclaiming 40 acres of previous grain facility land at Colonels Island for future growth.

Workforce Development

- **Go Build Glynn**

Ryan Moore and Pete Snell of Coastal Pine Technical College continue to work to make an impact on teachers, parents and students on careers offered other than the college path. Manufacturing and hospitality are the key areas targeted with 2 to 3 events annually. More to come.

- **GICCA Golf Tournament Sponsorship**

Ryan Moore reported that the Authority sponsored the GICCA Golf Tournament event. The event was well attended with a great opportunity to spend time with Georgia Power Economic representative and local industries.

- **Chamber Workforce Development Committee**

Ryan Moore reported that both Jack Kilgore and Bill Austin are on the board representing the Authority. Carl Vincent is assisting in the analysis. The Chamber has created a Workforce Development with similar concerns and have agreed to combine with the Authority to work together through the process.

Marketing

- **Industrial Marketing**

Ryan Moore reported that the Authority is working with h2o Marketing to communicate with students, parents, teachers, and counselors of career opportunities available in the Manufacturing and Hospitality to help them recognize all career options. More to come.

Product Development

Ryan Moore reported that the Authority was heavily involved in the Legislative Agenda for the Day at the Capital last year and will be involved again this year. Ralph Staffins

said they hope to have it ready for the Grits and Issues event to discuss it with the local delegation.

XI. GCAC

• **Glynn County Airport Ordinance**

A MOTION was made by Jones Hooks and seconded by Bill Austin to approve and submit to Glynn County Commission for their approval the revision of the Glynn County Ordinance 2-8 "Airport Commission Ordinance" as recommended by the Airport Ordinance Review Committee and full Airport Commission on October 15, 2019 as presented. The MOTION carried unanimously: 4-0.

Rob Burr reported that Delta is expanding their flight to 4 flights with upgrade of service effective May of 2020.

XII. IMPORTANT DATES

- Development Authority Board Meeting – December 3rd, Large Board Room, Tuesday at 9am
- Porch Fest - November 10th, Downtown Brunswick noon to 6pm
- Housing Study – November 13th, College of Coastal Georgia at 6pm

XIII. CLOSED SESSION

Closed Session - Real Estate OCGA Section §50-14-3(b)(1)(B)

Closed Session – Pending or Potential Litigation OCGA Section §50-14-2

Closed Session – Personnel OCGA Section §50-14-2(b)(2)

A MOTION was made by Jones Hooks and seconded by Bill Austin to enter into Closed Session to discuss Real Estate, Pending or Potential Litigation and Personnel. The MOTION carried unanimously: 4-0.

A MOTION to was made by Christy Jordan and seconded by Bill Austin to return to Open Session. The MOTION carried unanimously: 4-0.

Returned to Open Session

XIV. ADJOURN

A MOTION to adjourn was made by Jones Hooks and seconded by Bill Austin. The MOTION carried unanimously: 4-0. The meeting adjourned at 11:00am.

Vice Chairman Jack Kilgore

Attest:

Sherri Pruitt
Existing Industry Coordinator/ Golden Isles Development Authority

DRAFT