



**MINUTES – February 4, 2020 at 9:00 AM
Large Board Room**

BOARD MEMBERS PRESENT

WAYNE JOHNSON
JACK KILGORE
JONES HOOKS
BILL AUSTIN
CHRISTY JORDAN

BOARD MEMBERS ABSENT

OTHERS PRESENT

RYAN MOORE, STAFF
VANESSA WAGNER, STAFF
JOAN HEARN, STAFF
REES SUMERFORD, COUNSEL
ALAN OURS, COUNTY
ROB BURR, GCAC
TERRA WINSLETT, GCAC
SHAWNA WILLIAMS, GCAC
BILL BRUNSON, COUNTY COMMISSIONER
TRAVIS STEGALL, CITY DIRECTOR COMMUNITY AND ECONOMIC DEVELOPMENT
ROD SAWALL, GICCA
RALPH STAFFINS, CHAMBER
PETE SNELL, COASTAL PINES
PAM SHIERLING, THE ISLANDER
GORDON JACKSON, BRUNSWICK NEWS
MONICA SMITH, SLEAT
MOLLY MATTHWS, PINOVA
BLASE GRADY, LANG BUILDING SUPPLY

I. CALL TO ORDER

Chairman Wayne Johnson called the meeting to order at 9:00am.

II. INVOCATION

Commissioner Bill Brunson gave invocation.

III. PLEDGE OF ALLEGIANCE & WELCOME GUESTS

Chairman Wayne Johnson welcomed guests.

IV. PUBLIC COMMENT

Chairman Wayne Johnson invited public comments from the guests.

V. ACCEPT AGENDA

A MOTION was made by Bill Austin, seconded by Christy Jordan and passed unanimously to accept the agenda as presented. The MOTION carried unanimously: 5-0.

VI. APPROVAL OF MEETING MINUTES

A MOTION was made by Jack Kilgore and seconded by Jones Hooks to approve the January 7, 2020 Meeting Minutes as presented. The **MOTION** carried unanimously: 5-0.

VII. CHAIRMAN ITEMS

No items to discuss.

VIII. NEW BUSINESS

Joint Water Sewer Commission –

Wayne Johnson reported that Andrew Burroughs was unable to attend so the Board will consider the Saltwater Intrusion Study at a later date.

IX. FINANCIALS – Joan Hearn

Approve December Financials – Joan Hearn

A MOTION was made by Bill Austin and seconded by Jack Kilgore to approve the December financials as presented. The **MOTION** carried unanimously: 5-0.

X. UPDATES

President's Information Items:

New Business Attraction

• **Project Report**

Ryan Moore reported that project activity is picking back up. There are currently 18 active projects with existing industries being the most active with 5 considering expansions.

• **Project Manager Trip**

Ryan Moore and Vanessa Wagner presented to the Georgia Power Department of Economic Development, Georgia Economic Development, and Electric Cities of Georgia Project Managers at the Georgia Experience Center. This event will now be an annual event and Ryan Moore reported that the Authority is already seeing activity coming from hosting the event.

Business Retention and Expansion

• **Economic Outlook Luncheon**

Ryan Moore reported on the Economic Outlook Luncheon held at Jekyll Island Convention Center. The event was very well attended with Don Matthews of the College of Coastal Georgia reporting a positive update on Georgia with rural Georgia on the uptick.

• **Business and Bites**

Vanessa Wagner and Sherri Pruitt attended the Brunswick and Golden Isles Chamber of Commerce Business and Bites. Vanessa Wagner reported that over 200 local companies exhibited this year. The Authority set up a table and shared resources for both small and medium businesses including Share the Future Initiatives and grants.

Workforce Development

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- **Chamber Workforce Development Committee**

Ryan Moore reported that our workforce committee continues to work in earnest and Ryan Moore had a discussion with Carl Vincent Institute to map out the process in identifying the entities in the community that are participating. Carl Vincent Institute will be coming in May, June and July to interview businesses, leadership and workforce. More to come.

Marketing

- **Share the Future Story Telling**

Vanessa Wagner reported that the Authority concluded the first Storytelling event. The event opened December 30th and ran through January 24th. Each finalist will receive a grant of \$500 to go towards the marketing of their business. One finalist was selected by the Authority to receive an additional \$1,500 to use for a specific marketing initiative that will support the growth of their business. Eight applications were received with four finalists chosen. The top finalist was Lang Building Supply represented by Blase Grady. Blase Grady reported that Lang Building Supply has been in the community for more than 120 years and looks to promote their company through social media marketing this year. The other finalist were Soul Works, Ed Hose Illustration and Radiant Consulting.

- **Logo Unveiling**

Vanessa Wagner reported that the Authority had the local unveiling with the Chamber of Commerce with over 70 attendees participating in the unveiling.

- **Broker Breakfast**

Vanessa Wagner reported that the Authority hosted the first Broker Breakfast with 15 local commercial and industrial real estate professionals in attendance. The purpose of the meeting was to come together to better understand how we can collaborate on growing the Golden Isles. The Authority presented featured properties to the group and talked about various programs and resources offered.

Product Development

- **No items to discuss**

Other

- **SEGA Joint Development Authority Update**

Ryan Moore reported that Glynn County is part of a six County Authority that promotes the region. This year the SEGA is going to join the Site Selector Guild to the Golden Isles for a site selector forum. The Guild brings 3-4 Site Selectors to your community, evaluates it and lets the community know ways to improve. This will be the first for the SEGA with more to come.

- **Capital Visit**

Ralph Staffins reported that Sunday, Monday and Tuesday of last week a group of 49 people from Glynn County visited the Capital in Atlanta. The group had one and one meetings about the needs of our community with the EPD and the Technical College Commissioner. The following day a presentation was given with the Speaker of the House, Commissioner of Agriculture and the Georgia Chamber in attendance. The EDA, Chamber and CVB hosted a cocktail event in the evening with the Governor attending.

- **GEDA Legislative Event**

Ryan Moore reported that the Authority attended the GEDA Legislative event and presented the Governor with a check with the total amount of impact that economic development has had on the state this past year in the amount of approximately 6.5 million dollars.

XI. GCAC

• **Budget Amendment #1 Fiscal Year 2019/2020**

A **MOTION** was made by Jones Hooks and seconded by Christy Jordan to approve adjustments to the designated accounts to fund the operating and capital improvement program budgets and authorized the Executive Director to execute Budget Amendment #1 as presented. The **MOTION** carried unanimously: 5-0.

• **Avis & Budget Assignment Request – Brunswick Golden Isles and SSI Airports**

A **MOTION** was made by Bill Austin and seconded by Jack Kilgore to approve to authorize the Executive Director to execute the assignment of the rental car concession agreements of Atlantic Car Rental, Inc. and Golden Isles Car Rental LLC to Betterway Brunswick LLC, subject to legal review. The **MOTION** carried unanimously: 5-0.

• **Happy Hangar Unit B-6 Transfer from Bill Beckham to Ed Faciszewski**

• **Airport Ordinance Amendment Approval**

A **MOTION** was made by Jack Kilgore and seconded by Christy Jordan to approve the Airport Ordinance Amendment as presented. The **MOTION** carried unanimously: 5-0.

Rob Burr reported that Delta is expanding their flight to four flights with upgrade of service effective May 22, 2020.

XII. IMPORTANT DATES

- Development Authority Board Meeting – March 3rd, Large Board Room, Tuesday at 9am
- Aviation Career Day, March 7th, SSI Airport, Saturday at 9am

XIII. CLOSED SESSION

Closed Session - Real Estate OCGA Section §50-14-3(b)(1)(B)

Closed Session – Pending or Potential Litigation OCGA Section §50-14-2

Closed Session – Personnel OCGA Section §50-14-2(b)(2)

A **MOTION** was made by Bill Austin and seconded by Jack Kilgore to enter into Closed Session to discuss Real Estate, Pending or Potential Litigation and Personnel. The **MOTION** carried unanimously: 5-0.

A **MOTION** to was made by Christy Jordon and seconded by Jones Hooks to return to Open Session. The **MOTION** carried unanimously: 5-0.

Returned to Open Session

XIV. ADJOURN

A **MOTION** to adjourn was made by Jack Kilgore and seconded by Jones Hooks. The **MOTION** carried unanimously: 5-0. The meeting adjourned at 10:20am.

Chairman Wayne Johnson

Attest:

Sherril Pruitt
Existing Industry Coordinator/ Golden Isles Development Authority