



**MINUTES – March 3, 2020 at 9:00 AM
Large Board Room**

BOARD MEMBERS PRESENT

WAYNE JOHNSON
JACK KILGORE
JONES HOOKS
BILL AUSTIN
CHRISTY JORDAN

BOARD MEMBERS ABSENT

OTHERS PRESENT

RYAN MOORE, STAFF
VANESSA WAGNER, STAFF
JOAN HEARN, STAFF
SHERRI PRUITT, STAFF
REES SUMERFORD, COUNSEL
ROB BURR, GCAC
TERRA WINSLETT, GCAC
BILL BRUNSON, COUNTY COMMISSIONER
JULIE MARTIN, CITY COMMISSIONER
TRAVIS STEGALL, CITY DIRECTOR COMMUNITY AND ECONOMIC DEVELOPMENT
RALPH STAFFINS, CHAMBER
PETE SNELL, COASTAL PINES
PAM SHIERLING, THE ISLANDER
GORDON JACKSON, BRUNSWICK NEWS
MOLLY MATTHWS, PINOVA
JAN MELCHER, GA QUICK START
ROOSEVELT HARRIS, JOB CORP. CENTER

I. CALL TO ORDER

Chairman Wayne Johnson called the meeting to order at 9:00am.

II. INVOCATION

Bill Austin gave invocation.

III. PLEDGE OF ALLEGIANCE & WELCOME GUESTS

Chairman Wayne Johnson welcomed guests.

IV. PUBLIC COMMENT

Chairman Wayne Johnson invited public comments from the guests.

V. ACCEPT AGENDA

A MOTION was made by Bill Austin, seconded by Jones Hooks and passed unanimously to accept the agenda as presented. The MOTION carried unanimously: 5-0.

VI. APPROVAL OF MEETING MINUTES

A MOTION was made by Jones Hooks and seconded by Christy Jordan to approve the February 4, 2020 Meeting Minutes as presented. The MOTION carried unanimously: 5-0.

VII. CHAIRMAN ITEMS

Chairman Wayne Johnson reported that three board members terms end in July and an ad will run for two weeks in The Brunswick News for the upcoming board appointments. Chairman Wayne Johnson and Christy Jordan will conduct interviews for the vacancies and recommendations will be presented to the board. The recommendations will then go to the County and City meetings for final approval.

A MOTION was made by Christy Jordan and seconded by Jack Kilgore to approve the ad as presented. The MOTION carried unanimously: 5-0.

VIII. FINANCIALS

Approve January Financials – Joan Hearn

A MOTION was made by Bill Austin and seconded by Christy Jordan to approve the January financials as presented. The MOTION carried unanimously: 5-0.

IX. UPDATES

President's Information Items:

New Business Attraction

• **Project Report**

Ryan Moore reported that project activity has slowed slightly but international investment projects have remained steady. There are currently 15 active projects with one redevelopment and 5 existing industries considering expansions.

• **Dallas Trip**

Ryan Moore and Vanessa Wagner went to Dallas, TX to follow up with companies that attended the RSM event. They met with Newmark Knight Frank and a Site Selection Group and gained some leads from the visit.

• **Charlotte Trip**

Ryan Moore and Vanessa Wagner plan to follow up with consultants from Charlotte, NC on their next visit where they will be hosting a lunch.

Ryan Moore and Vanessa Wagner met with a consultant last week that came down from Atlanta and that will complete all follow ups from the RSM event.

• **Meet the Consultants**

Ryan Moore and Vanessa Wagner will attend the Southern Economic Development Council (SEcDC) meeting in the next few weeks. SEcDC brings in several consultants from around the United States and in particular from the Atlanta area. More to come.

Business Retention and Expansion

• **Updates**

Ryan Moore reported that four visits have been made to the local workforce which continues to grow with additional prospects in development. More to come.

Workforce Development

• **Workforce Development Committee**

Ryan Moore reported that the workforce committee, including Jack Kilgore and Bill Austin from the Board, has begun asset mapping and have 32 workforce development related entities thus far. Carl Vincent Institute will be coming in May, June and July to interview businesses, leadership and the workforce in the area. More to come.

Marketing

• **Updates**

Vanessa Wagner reported that the e-mail campaign launched this week with two e-mails going out. One is for all the existing businesses regarding programs and opportunities in the area and the other will be periodic e-mails for Project Managers and Site Selectors concerning updates on property improvements and workforce initiatives.

• **Keep Glynn Running**

Vanessa Wagner reported that Keep Glynn Running is a cohesive marketing campaign with large industrial and community partners to get students interested in manufacturing and industrial careers. Over 4,000 flyers were sent home with high school students and signed by their parents. Vanessa encourages everyone to visit www.keepglynnrunning.com for additional information.

Product Development

• **Updates**

Ryan Moore reported that the wetland flagging for North Glynn and Eastgate park are complete. The survey crews will be on site to complete the wetland delineation for both parks. More to come.

X. IMPORTANT DATES

- Development Authority Board Meeting – April 7th, Large Board Room, Tuesday at 9am

XI. CLOSED SESSION

Closed Session - Real Estate OCGA Section §50-14-3(b)(1)(B)

Closed Session – Pending or Potential Litigation OCGA Section §50-14-2

Closed Session – Personnel OCGA Section §50-14-2(b)(2)

A **MOTION** was made by Jack Kilgore and seconded by Bill Austin to enter into Closed Session to discuss Real Estate, Pending or Potential Litigation and Personnel. The **MOTION** carried unanimously: 5-0.

A **MOTION** to was made by Jack Kilgore and seconded by Jones Hooks to return to Open Session. The **MOTION** carried unanimously: 5-0.

Returned to Open Session

XII. **ADJOURN**

A **MOTION** to adjourn was made by Jack Kilgore and seconded by Christy Jordan. The **MOTION** carried unanimously: 5-0. The meeting adjourned at 10:35am.

Chairman Wayne Johnson

Attest:

Sherri Pruitt
Existing Industry Coordinator/ Golden Isles Development Authority