



**March 7, 2023**  
**Large Board Room**

**BOARD MEMBERS PRESENT**

BILL AUSTIN  
JONES HOOKS  
JACK KILGORE  
BILL DAWSON

**BOARD MEMBERS ABSENT**

CHRISTY JORDAN

**OTHERS PRESENT**

RYAN MOORE, STAFF  
JOAN HEARN, STAFF  
REES SUMERFORD, COUNSEL  
BILL FALLON, GLYNN COUNTY  
JOHN GENTRY, GLYNN COUNTY  
DAVID SWEAT, GLYNN COUNTY  
JULIE MARTIN, CITY OF BRUNSWICK  
JOE TAYLOR, BOARD OF EDUCATION  
RALPH STAFFINS, CHAMBER  
CHARLES EZELLE, THOMAS & HUTTON  
JUSTICE JONES, GOODYEAR ELEMENTARY STUDENT  
KATHY STANLEY, GUEST  
CHIQUITA JONES, GUEST  
JERMAINE JONES, GUEST  
DAMON WHITLOW, CHRIST FLIGHT MINISTRIES  
ROB BURR, GCAC  
TERRA WINSLETT, GCAC  
BRIAN WEESE, GICCA  
LANCE SABBE, FORWARD BRUNSWICK  
PAM SHIERLING, THE ISLANDER NEWS  
GORDAN JACKSON, THE BRUNSWICK NEWS

**CALL TO ORDER**

Chairman Bill Austin called the meeting to order at 9:00 am.

## **INVOCATION**

Joe Taylor with Board of Education and Godfather of Justice Jones gave an invocation.

## **PLEDGE OF ALLEGIANCE**

Justice Jones with Goodyear Elementary began the pledge of allegiance.

## **ACCEPT AGENDA**

**A MOTION** was made by Jack Kilgore, seconded by Bill Dawson, and passed unanimously to accept the agenda as presented. The **MOTION** carried unanimously: 4-0.

## **WELCOME & RECOGNIZE GUESTS**

Chairman Bill Austin welcomed guests.

## **PUBLIC COMMENT**

Chairman Bill Austin invited public comments.

## **CHAIRMAN'S ITEMS**

### ***Update from Forward Brunswick***

Lance Sabbe with Forward Brunswick updated the board on strategic objectives. Lance Sabbe reported that ad Phase II of Mary Ross Park will begin in April. The Forward Brunswick Farmers' market will kick off on March 11<sup>th</sup> from 9:00 am to 1:00 pm. All farmers are within a 100-mile radius and EBT and SNAP cards are accepted.

## **APPROVAL OF MEETING MINUTES**

**A MOTION** was made by Jack Kilgore and seconded by Bill Dawson to approve the February 7<sup>th</sup>, 2023, Minutes as presented. The **MOTION** carried unanimously: 4-0.

## **FINANCIALS**

### ***Approve January Financials***

Joan Hearn reported that the Authority is halfway through the year and on track.

**A MOTION** was made by Jones Hooks and seconded by Bill Dawson to approve the January financials as presented. The **MOTION** carried unanimously: 4-0.

## **NEW BUSINESS**

### ***Consideration of Jered Site Plan***

Ryan Moore reported that Jered submitted a site plan for the expansion of their existing facility within the Glynco-McBride Industrial Park. Charles Ezelle with Thomas & Hutton was there to elaborate on the expansion, waiver's requests, and loading dock modifications as presented and answer any questions.

**A MOTION** was made by Jack Kilgore and seconded by Jones Hooks to approve the Jered Site Plan as presented, subject to legal review. The **MOTION** carried unanimously: 4-0.

***Consideration of the Intern Position***

Ryan Moore reported that the Authority advertised with the College of Coastal Georgia for a summer intern. The internship would be part-time with a total of 120 hours at \$15 an hour for three months.

A **MOTION** was made by Bill Dawson and seconded by Jones Hooks to approve the summer internship as presented. The **MOTION** carried unanimously: 4-0.

***Consideration of Broker for Eastgate***

Ryan Moore reported that Eastgate Commerce Park has 5 1-acre lots remaining and one 20-acre lot. The Authority has a 50% partnership with the McBride family. After interviewing several brokers, the Authority and McBride family jointly agree that Robert Driggers is the best choice for the commercial broker to represent both parties. Jones Hooks recommended that a clause be included in the contract stating that in the event the authority secures a tenant, Robert Driggers would be compensated half of the commission.

A **MOTION** was made by Jones Hooks and seconded by Bill Dawson to approve Robert Driggers as the broker for Eastgate as presented. The **MOTION** carried unanimously: 4-0.

**UPDATES**

**PRESIDENT'S INFORMATIONAL ITEMS:**

**NEW BUSINESS ATTRACTION**

***Project Update***

Ryan Moore reported that project activity is still strong with several site visits, new projects, RFI's submissions, and a second site visit on the Breakbulk site. More to come.

***GEDA Luncheon***

Ryan Moore reported that the GEDA monthly luncheon was well attended with the Speaker of the House, John Burns, as the guest speaker.

***Project Manager Outlook***

Ryan Moore reported that he and McKenzie Padgett attended the Project Manager Outlook at the Georgia Experience Center on Valentine's Day. The Authority gave a Project Manager update with a Valentine's Day theme that was well received by almost 30 in attendance.

***Prospect Visits***

Ryan Moore reported that the Authority has had several prospect visits with more to come.

**EXISTING INDUSTRIES**

***Mayfield Law Share the Future (STF) Video***

Sherri Pruitt reported that the Authority continues to work on the STF videos. Pryce May with the Lucas Center shot the most recent video highlighting the use of the Placemaking grant to improve the aesthetics of the area with the Mayfield Law STF grant.

### ***Wake Up Coffee Manufacturing Video***

Sherri Pruitt reported that Parker Alexander with Empire Sky shot the brand awareness video highlighting local manufacturers. The video was with Wake Up Coffee and featured their expanded manufacturing product.

Sherri Pruitt attended the Clerk Conference event At the Jekyll Island Convention Center in February. The event renews the annual requirements of Georgia Certified Clerks.

## **MARKETING**

### ***Annual Glynn Day at the Capital***

McKenzie Padgett reported that the Glynn Day at the Capital was a great event and Ralph Staffins with the Chamber noted that there were approximately 350 dinner guests with two governors in attendance.

### ***IME West Tradeshow***

McKenzie Padgett reported that she attended the IME West Tradeshow in California. McKenzie visited with site location partnerships and got a list of prospects and even left with a project from the event. More to come.

### ***Georgia Logistics Summit***

McKenzie Padgett reported that the Georgia Logistics Summit was a great opportunity to market and network along with learning about relocation and expansion opportunities.

## **WORKFORCE**

### ***This Girl Can***

McKenzie Padgett reported that This Girl Can was a great event and Brian Weese with GICCA gave an update of the three-night series with welding, automotive and engineering being the key featured programs. There were a dozen students along with their mentors in attendance.

### ***Skills USA Judging***

Ryan Moore reported that he participated in the Skills USA judging competition. Ryan was the judge for resume writing, filling out applications, and interviewing skills for the regional competition. The participants were attentive, bright, and eager to take part in the process.

### ***Economic Outlook***

Ryan Moore reported on the annual Economic Outlook Event at the Jekyll Island Convention Center. Ryan stated that Don Mathews of the College of Coastal Georgia gave a report of cautiously optimistic with Glynn County on the more optimistic side.

Additionally, Ralph Staffins reported on SB195 for Veterans which allows them the ability to keep their licenses from another state and HB514 for better development of Workforce Housing. Both made it through the first step with more to come.

### **STEAMfest Event**

McKenzie Padgett reported that the Authority partnered with Glynn County schools on the STEAMfest event. It was a great turnout and very hands-on with approximately 600 students participating.

### **ENTREPRENEURSHIP**

#### ***Ecco System Panel***

McKenzie Padgett reported that the Ecco System Panel will be held this week with McKensie Padgett joining the panel to help them understand the local resources they have.

#### ***WOMXN Conference 2023***

McKenzie Padgett reported that the Authority partnered with Anne Goodstein and several other women-owned businesses to host the first annual Womxn Conference. The event will take place on March 25<sup>th</sup> from 9 am to 4:30 pm at the Marshes of Glynn library with more to come.

### **GCAC**

#### ***Manning Aviation Hangar Parcel C (Former Brumit Aircraft) Purchase – Brunswick Golden Isles Airport***

A **MOTION** was made by Bill Dawson and seconded by Jones Hooks to approve the Manning Aviation Hangar parcel C Purchase as presented. The **MOTION** carried unanimously: 4-0.

#### ***Gulfstream Hangar Complex – Brunswick Golden Isles Airport***

A **MOTION** was made by Jones Hooks and seconded by Bill Dawson to approve the Gulfstream hangar Complex as presented. The **MOTION** carried unanimously: 4-0.

#### ***Hangar Assignment – Lot L (“Museum Hangar”) from Golden Isles FBO, Inc. to 3809 Kilo LLC – SSI Airport***

A **MOTION** was made by Jack Kilgore and seconded by Bill Dawson to approve the Hangar Assignment – Lot L from Golden Isles FBO, Inc. to 3809 Kilo LLC as presented. The **MOTION** carried unanimously: 4-0.

#### ***Sublease Assignment to the GCAC from the Manning FBO Sublease with Gulfstream for the Manning FBO Nose Dock – Brunswick Golden Isles Airport***

A **MOTION** was made by Jones Hooks and seconded by Jack Kilgore to approve the Sublease Assignment to the GCAC from the Manning FBO Sublease with Gulfstream for the Manning FBO Nose Dock as presented. The **MOTION** carried unanimously: 4-0.

### **Informational Items**

Terra Winslett reported that Aviation Career Day registered over 400 students with approximately 30 volunteers, 17 pilots, 35 exhibitors, and tours of Gulfstream. It was another banner year for the Aviation Career Day event.

### **IMPORTANT DATES**

- Development Authority Board Meeting – April 4<sup>th</sup>, at 9 am in Large Board Room

### **CLOSED SESSION**

Closed Session - Real Estate OCGA Section §50-14-3(b)(1)(B)

Closed Session – Pending or Potential Litigation OCGA Section §50-14-2

A **MOTION** was made by Jack Kilgore and seconded by Jones Hooks to enter into Closed Session to discuss Real Estate and Pending or Potential Litigation. The **MOTION** carried unanimously: 4-0.

A **MOTION** was made by Jones Hooks and seconded by Jack Kilgore to return to Open Session. The **MOTION** carried unanimously: 4-0.

## **Returned to Open Session**

A **MOTION** was made by Jones Hooks and seconded by Bill Dawson for the approval to submit to the County and Glynn County Airport Commission to purchase dirt at the Federal Law Enforcement Training Center and to close on all three dorms at once on the agreed-upon amount. Ryan Moore and Chairman Bill Austin have been granted authority to negotiate the price as discussed and subject to legal review. The MOTION carried unanimously: 4-0.

A **MOTION** was made by Jones Hooks and seconded by Jack Kilgore for the approval of two credits for the wetland bank at a \$40,000 total purchase as presented and subject to legal review. The MOTION carried unanimously: 4-0.

### **ADJOURN**

A MOTION to adjourn was made by Jones Hooks and seconded by Jack Kilgore. The MOTION carried unanimously: 4-0. The meeting adjourned at 11:30 am.

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*Chairman William L. Austin, Jr.*

Minutes-Brunswick and Glynn County Development Authority

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*Attest:*

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*Sherri Pruitt*

*Director of BR&E / Golden Isles Development Authority*

Attachments may be viewed on our website or in the Minutes Book at the Golden Isles Development Authority office at 1505 Richmond Street, Brunswick, Ga 31520.
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