



June 6, 2023
Large Board Room

BOARD MEMBERS PRESENT

BILL AUSTIN
JACK KILGORE
JONES HOOKS
BILL DAWSON
CHRISTY JORDAN

BOARD MEMBERS ABSENT

OTHERS PRESENT

RYAN MOORE, STAFF
SHERRI PRUITT, STAFF
MCKENZIE PADGETT, STAFF
JOAN HEARN, STAFF
IRENE MARTINEZ MINGUELA, STAFF
REES SUMERFORD, COUNSEL
CHARLOTTE MOORE
HEATHER MOORE
WAYNE NEAL, GLYNN COUNTY
ROB BURR, GCAC
SHAWNA WILLIAMS, GCAC
BRIAN WEESE, GOLDEN ISLES COLLEGE AND CAREER ACADEMY
LANCE SABBE, FORWARD BRUNSWICK
PAM SHIERLING, THE ISLANDER NEWS
GORDON JACKSON, THE BRUNSWICK NEWS

CALL TO ORDER

Chairman Bill Austin called the meeting to order at 9:00 am.

INVOCATION

Christy Jordan gave an invocation.

PLEDGE OF ALLEGIANCE

Charlotte Moore began the Pledge of Allegiance.

ACCEPT AGENDA

A MOTION was made by Christy Jordan, seconded by Bill Dawson, and passed unanimously to accept the agenda as presented. The **MOTION** carried unanimously: 5-0.

WELCOME & RECOGNIZE GUESTS

Chairman Bill Austin welcomed guests.

PUBLIC COMMENT

Chairman Bill Austin invited public comments.

CHAIRMAN'S ITEMS

Chairman Bill Austin presented Jones Hooks with a retirement gift from the Golden Isles Development Authority and thanked him for all he has done for Jekyll Island and Glynn County.

Chairman Bill Austin reported on the Georgia Trend magazine that featured several of the community leaders including the Authority's President Ryan Moore, Jones Hooks, and the City Manager Regina McDuffie to name a few.

Chairman Bill Austin reported to the Glynn County School Board on how the Pledge of Allegiance got started at the Authority. Chairman Marcus Edgy of the school Board thanked Chairman Bill Austin the Golden Isles Development Authority for the valuable lesson it teaches the students.

Chairman Bill Austin reported on facebook highlights including Arte Pizza's owner Hugo Acero and how he acquired his citizenship and now has two restaurants in Glynn County.

APPROVAL OF MEETING MINUTES

A **MOTION** was made by Christy Jordan and seconded by Bill Dawson to approve the May 2nd, 2023, Minutes as presented. The **MOTION** carried unanimously: 5-0.

A **MOTION** was made by Jones Hooks and seconded by Christy Jordan to approve the May 24th, 2023, Called Minutes as presented. The **MOTION** carried unanimously: 5-0.

FINANCIALS

Approve April Financials

Joan Hearn reported that the Authority is in line with the budget and slightly over on the capital side.

A **MOTION** was made by Jones Hooks and seconded by Christy Jordan to approve the April financials as presented. The **MOTION** carried unanimously: 5-0.

Consideration of FY 2024 Budget

Chairman Bill Austin presented the budget to the board. Ryan Moore highlighted the operating side with retirement of the FLETC bonds and FTZ fees increasing with new participants. Operating expenses note the lease and consulting fee changes.

A **MOTION** was made by Bill Dawson and seconded by Christy Jordan to approve the FY 2024 Budget as presented. The **MOTION** carried unanimously: 5-0.

NEW BUSINESS

Consideration of MOU for Project Star

A **MOTION** was made by Christy Jordan and seconded by Bill Dawson to differ the MOU to July Meeting. The **MOTION** carried unanimously: 5-0.

Extension of Share the Future Trophy Shop Contract

Sherri Pruitt reported that the board approved the funding for the Share the Future grant for the Trophy Shop in February of 2022. Money has been set aside for the grant, but signage was delayed due to the availability of contractors. The Trophy Shop has asked for a six-month extension (August 31, 2023) to adjust for the construction deficiency.

A **MOTION** was made by Jones Hooks and seconded by Jack Kilgore to approve the six-month extension as presented. The **MOTION** carried unanimously: 5-0.

OLD BUSINESS

Appointment of three persons to the Board of Governors

Chairman Bill Austin and Christy Jordan interviewed all candidates and recommend Darren Pietsch, Richard Nixon and Greer Ward to the Board of Governors. Rees Sumerford will present recommendations to the City and County this month. More to come.

UPDATES

PRESIDENT'S INFORMATIONAL ITEMS:

NEW BUSINESS ATTRACTION

Project Update

Ryan Moore reported that project activity continues to be strong with Electric Vehicle Battery, Advanced Manufacturing, and Aerospace leading the top of the list. More to come.

Prosperity Through Trade

Ryan Moore reported that the Authority attended the fourth annual Prosperity Through Trade event with Andrew Busch, Chief Market Intelligence Officer for the US Government & Economic Futurist, as the key speaker.

GEDA Spring Conference

Ryan Moore attended the GEDA Spring Conference in Athens Georgia to maximize the Authority's exposure. The event was well attended.

SEDC Meet the Consultants

McKenzie Padgett joined the Southeast Georgia Joint Development Authority in Atlanta for the SEDC Meet the Consultants. Key Points were semi-conductor and electric vehicle batteries are growing exponentially.

Clean Energy Hydrogen Roadshow

McKenzie Padgett reported that the Authority attended the Clean Energy Hydrogen Roadshow in Camden. It was a great opportunity to learn more about the benefits of clean energy.

Annie Gregson Conference

McKenzie Padgett attended the Annie Gregson Conference in Colorado along with the Georgia Department of Economic Development. It was well attended with opportunity for one-on-one time.

EXISTING INDUSTRIES

Mayfield Law Share the Future Video

Sherri Pruitt reported that the Authority continues to work on the STF videos. Parker Alexander with Empire Sky shot the most recent video highlighting the use of the Placemaking grant for signage and facade to increase attractiveness of the area.

MARKETING

Strategic Target Marketing

McKenzie Padgett presented an overview of strategic target marketing. Facebook has increased 22%, Instagram is up 41%, and LinkedIn is up 50%. McKenzie Padgett thanked Irene Martinez Minguela for all of the hard work she did for the Authority helping with the marketing.

Republican Women's Club

Ryan Moore spoke at the Republican Women's Club on May 24th. The event was well attended with good questions from the group.

WORKFORCE

Second Annual AG Tech Summit

Sherri Pruitt will be attending the AG Tech Summit held in Macon Georgia. More to come.

GICCA Signing Day

The Authority attended the Golden Isles College and Career Academy (GICCA) Signing Day event and Brian Weese, CEO of GICCA, reported on the first annual signing day at GICCA was very successful with 35 students signing with companies.

Wallenius Wilhelmsen Hiring Event

McKenzie Padgett reported that Wallenius Wilhelmsen will have a hiring event on June 22 with over 500 jobs needed to be filled over the next five years. More to come.

ENTREPRENEURSHIP

VIA Connects Brainstorming Session

McKenzie Padgett reported that VIA Connects held a brainstorming session to discuss resources available. More to come.

GCAC

Glynn County Airport Commission Proposed Budget FY 2023/2024

Rob Burr and Shawna Williams reviewed the FY budget for 2023/2024 with the board.

A **MOTION** was made by Christy Jordan and seconded by Bill Dawson to approve budget as presented. The **MOTION** carried unanimously: 5-0.

Informational Items

Rob Burr reported on various projects at the Saint Simons and Glynn County Airports including the very well received Honor Flight Day.

IMPORTANT DATES

- Development Authority Board Meeting – July 11th, at 9 am in Large Board Room

CLOSED SESSION

Closed Session - Real Estate OCGA Section §50-14-3(b)(1)(B)

Closed Session – Pending or Potential Litigation OCGA Section §50-14-2

Closed Session - Personnel OCGA Section Section §50-14-2(b)(2)

A **MOTION** was made by Christy Jordan and seconded by Jack Kilgore to enter into Closed Session to discuss Real Estate, Pending or Potential Litigation, and Personnel. The **MOTION** carried unanimously: 5-0.

A **MOTION** was made by Bill Dawson and seconded by Jones Hooks to return to Open Session. The **MOTION** carried unanimously: 5-0.

Returned to Open Session

A **MOTION** was made by Bill Dawson and seconded by Christy Jordan to approve the CEO membership as discussed, subject to legal review. The **MOTION** carried unanimously: 5-0.

A **MOTION** was made by Bill Dawson and seconded by Jack Kilgore to approve the Letter of Intent with Port City as presented, subject to legal review. The **MOTION** carried unanimously: 5-0.

A **MOTION** was made by Christy Jordan and seconded by Bill Dawson to approve Project Star Letter of Intent as presented, subject to legal review. The MOTION carried unanimously: 5-0.

ADJOURN

A MOTION to adjourn was made by Christy Jordan and seconded by Bill Dawson. The MOTION carried unanimously: 4-0. The meeting adjourned at 10:50 am.

Chairman William L. Austin, Jr.

Attest:

Sherri Pruitt
Director of BR&E / Golden Isles Development Authority