



July 2, 2024

Golden Isles Development Authority (GIDA) Board Room

BOARD MEMBERS PRESENT

CHRISTY JORDAN
BILL DAWSON
DAREN PIETSCH
GREER ANDERSON
RICHARD NIXON

BOARD MEMBERS ABSENT

OTHERS PRESENT

RYAN MOORE, STAFF
SHERRI PRUITT, STAFF
MCKENZIE PADGETT, STAFF
JOAN HEARN, STAFF
HILLARY STRINGFELLOW, COUNSEL
AMANDA ROLAND, TEAMWORKS
CHRISTOPHER CARY, CITY OF BRUNSWICK
GORDAN JACKSON, BRUNSWICK NEWS
JAN MELCHER, SEGA
JENNIFER FORDHAM, GEORGIA DCA
JOEY HARRISON, THE BRICK
LANCE SABBE, FORWARD BRUNSWICK
MEREDITH GRILL, THE PARK
PAM SHIERLING, ISLANDER NEWS
PETE SNELL, COASTAL PINES TECHNICAL COLLEGE
REGINA McDUFFIE, CITY OF BRUNSWICK
TERRA WINSLETT, GCAC
WALTER RAFALSKI, GLYNN COUNTY
WAYNE NEAL, GLYNN COUNTY

CALL TO ORDER

Chairman Chrisy Jordan called the meeting to order at 9:00 am.

INVOCATION

Vice Chairman Bill Dawson gave an invocation and led Pledge of Allegiance.

ACCEPT AGENDA

A MOTION was made by Greer Anderson, seconded by Richard Nixon, and passed unanimously to accept the agenda as presented. The MOTION carried unanimously: 5-0.

WELCOME & RECOGNIZE GUESTS

Chairman Christy Jordan welcomed guests.

PUBLIC COMMENT

Chairman Christy Jordan invited public comments.

NEW BUSINESS

Consideration of Canal Road Easement Project

Hillary Stringfellow with Gilbert Harrell's office presented the Canal Road easement and request it be released from Glynn County Airport Commission and submitted to GIDA to sell the property. Upon receipt of the title to the property, the GIDA board will give staff the authority to sell the property and to engage with previous interested parties, subject to legal review.

A MOTION was made by Daren Pietsch seconded by Richard Nixon and passed unanimously to approve Canal Road Easement project as presented. The MOTION carried unanimously: 5-0.

A MOTION was made by Greer Anderson seconded by Daren Pietsch, and passed unanimously to approve authority of staff to engage with previous interested parties of the property, subject to legal review as presented. The MOTION carried unanimously: 5-0.

Share the Future (STF) Program Update

Ryan Moore gave an update to the board on the STF program. The program grants are dollar for dollar grants for up to a maximum of \$10,000 with a \$20,000+ investment from the applicant. The board budgets an amount each year to go towards the STF program with \$80,000 budgeted for this fiscal year. Due to the high volume of STF requests, the authority presented a package of all the STF requests with recommendations to fully vet all the applicants and make decision at the next meeting. More to come.

Revolving Loan Fund (RLF) Update

Ryan Moore gave an update to the board on the RLF program. The RLF is designed to create new jobs by providing financing for businesses to start-up or expand their current business. The maximum loans are \$100,000 with a very competitive interest rate over a 10-year period. Glynn County's RLF was created by a grant award for the Georgia DCA. GIDA currently has \$97,000

remaining in funds. The board has a package of all the RLF requests with recommendations to fully vet all the applicants and make decision at the next meeting. More to come.

Second Harvest Lease

Ryan Moore reviewed that package distributed to the board. Second Harvest received a federal Grant to grow their facility and bought the Scojet facility in the same McBride Industrial Park. The last requirement of the federal funding grant is that a public entity own the asset for a five-year period, leasing it back to Second Harvest for the five-year period. All liability would remain with Second Harvest.

A MOTION was made by Bill Dawson, seconded by Daren Pietsch, and passed unanimously to approve the authority own the asset for a fire year period and lease it back to Second Harvest as presented, subject to legal review. The MOTION carried unanimously: 5-0.

CHAIRMAN'S ITEMS

FY 2024 OKR Results

Chairman Christy Jordan reported on the list of accomplishments the Authority made for the FY 2024 with the board. Ryan Moore gave a presentation highlighting the five key areas the board wanted results from. A summary page was distributed to everyone in attendance noting all the FY24 Notable Achievements.

FY 2025 OKR Discussion

Chairman Christy Jordan reported that the 2025 OKR's will be discussed at the next board meeting. More to come.

APPROVAL OF MEETING MINUTES

A MOTION was made by Greer Anderson and seconded by Daren Pietsch to approve the June 4, 2024, Minutes as presented. The MOTION carried unanimously: 5-0.

FINANCIALS

Approve May Financials

Joan Hearn reviewed the financials with the board noting that we are almost at year end at 92% complete and on budget.

A MOTION was made by Bill Dawson and seconded by Richard Nixon and to approve the May financials as presented. The MOTION carried unanimously: 5-0.

UPDATES

PRESIDENT'S INFORMATIONAL ITEMS:

Chamber of Commerce Gala Event and Centennial Causeway Celebration Event

Ryan Moore reported that the board and staff attended the Annual Chamber Gala as a sponsor supporting the Chamber. Chairman Christy Jordan reported that the Chamber did a good job with the tribute to Woody Woodside. Ryan Moore also noted that Taurus Properties was awarded the first annual Woody Woodside award this year. Daren Peitsch reminded everyone that the Centennial FJ Taurus Causeway celebration is coming up next weekend on July 13th and encourages all to attend.

NEW BUSINESS ATTRACTION

Project Update

Ryan Moore reported that the updates were given in the FY24 presentation.

SelectUSA

McKenzie Padgett reported on SelectUSA which promotes the U.S. as a prime location for business investment through international outreach in global trade events. McKenzie Padgett came back with three leads from the event.

EXISTING INDUSTRIES

Port Tour with Commissioners and Board

Ryan Moore reported that Matt Henderson and Mike Lewis with Wallenius Wilhelmsen gave the board, staff, and commissioners a tour of the Brunswick Port at Colonel's Island Terminal. Bill Dawson and Forrest Strickland helped with the tour. Ryan Moore noted that what you don't see from the highway is what an incredible facility it is with over 70 acres of paved port property. Harbor pilots, Ocean carriers, ILA, Vehicle/Equipment processors, Railroad, and Truckers all play an integral part to get the cargo moving quickly through the port. The Brunswick port has built the best heavy equipment processing facility in the world. Brunswick is the flag ship investment with 11 buildings built with over 200 million in investments. At any given time, there are approximately 1,100 people working at this port. More to come.

Share the Future Follow Up

Sherri Pruitt distributed the STF projects awarded last year to the board for their review.

MARKETING

Presentation to Golden Isles Realtors Association (GIRA) Legislation Committee

Ryan Moore reported that GIDA presented to GIRA legislation committee along with Representative Rick Townsend. The event was well-attended and great opportunity to get in front of local realtors.

Community Leader Roundtable

Sherri Pruitt reported that the Community leader roundtable is coming up with a 3-5 minute snapshot from each community leader. More to come.

IMPORTANT DATES

- GIDA Board Meeting – Tuesday, August 6th, 2024, at 9am at 209 Gloucester Street, Suite 211, Brunswick, GA 31520
- Causeway Centennial Celebration – Saturday, July 13th, at 9am beginning in Brunswick and ending at Gascoigne Bluff Park

CLOSED SESSION

Closed Session - Real Estate OCGA Section §50-14-3(b)(1)(B)

Closed Session – Pending or Potential Litigation OCGA Section §50-14-2

Personnel OCGA Section §50-14-2 (b)(2)

A **MOTION** was made by Daren Pietsch and seconded by Richard Nixon to enter into Closed Session to discuss Real Estate, Pending or Potential Litigation, Personnel. The **MOTION** carried unanimously: 5-0.

Daren Pietsch excused himself at 11:30 from the meeting.

A **MOTION** was made by Greer Anderson and seconded by Bill Dawson to return to Open Session. The **MOTION** carried unanimously: 4-0.

Returned to Open Session

A **MOTION** was made by Richard Nixon and seconded by Greer Anderson to amend the HillPointe, LLC agreement as presented, subject to legal review. The **MOTION** carried unanimously: 4:0.

A **MOTION** was made by Greer Anderson and seconded by Richard Nixon to amend the budget in the amount of \$100,000 for Public Relations as presented. The **MOTION** carried unanimously: 4:0.

ADJOURN

A **MOTION** to adjourn was made by Greer Anderson and seconded by Richard Nixon. The **MOTION** carried unanimously: 4-0. The meeting adjourned at noon.

Chairman Christy Jordan

Attest:

Sherri Pruitt

Director of BR&E / Golden Isles Development Authority