

PROVIDING SOLUTIONS

Southern Ballistic Research, LLC

Southern Ballistic Research, LLC (SBR) is a manufacturer of precision small arms ammunition and weapons. They are located in the Brunswick-McBride Industrial Park of Brunswick, Georgia. They are veteran owned and operated with five employees.

Problem: SBR's primary customers are local, state, and federal government agencies. The ammunition provided to these agencies are of law enforcement grade, and require a water-proofing and sealing process. Specialized equipment is needed to improve this step in the manufacturing process.

Solutions: After the owner, Buddy Singleton, met with the Golden Isles Development Authority (GIDA) at a Business Retention and Expansion visit, SBR became aware of the Share the Future program that supported helping small manufacturers purchase new equipment. In December of 2020 Mr. Singleton applied for the program to help cover cost of the new equipment. GIDA's Board of Governor's approved the application on January 5, 2021.

Results: SBR was awarded \$10,000.00 to purchase an ammunition cartridge water-proofing machine that will increase and streamline production. This will allow them to offer a wider range of products to their law enforcement customers. Additionally, to support the increased production, SBR will be hiring up to four new employees at their Brunswick facility.

