## COLLABORATION

## Sundance Tile & Stone

**Problem:** Sundance Tile and Stone outgrew their long-term location and needed help to close the gap on the cost of a new production facility with showroom.

**Solutions:** The Downtown Development Authority (DDA) and GIDA collaborated on a funding package to include dollars from the DDA, The City of Brunswick and GIDA. GIDA's board approved a \$10,000 grant in October for Sundance to use for their new equipment.

**Results:** In January, the new equipment was installed, and by mid-April, the business officially moved into the new location at 2425 Norwich Street. The collaboration between the DDA and GIDA helped improve the property, and purchase equipment for Sundance to continue their position as a leading manufacturer and distributor of natural stone corner shelves.





"After meeting with Sam of Sundance Tile & Stone, the Brunswick DDA began putting an incentive package together to bring this manufacturer, with it's jobs, to our district.

The DDA approached GIDA to see what incentives they may have to offer, since it is a manufacturing business. The DDA, GIDA and City worked to put together a package that included incentives from all three entities: The DDA's Facade and Jump Start Grants, GIDA's Share the Future Grant and the City Enterprise Zone incentives.

This one project helped start a new collaborative effort that allows the different agencies to be involved with overall area economic development."

Mathew Hill, Executive Director Brunswick Downtown Development Authority

